



Max Sterling, Principal

Experienced Industrial Operator & Permanent Successor

Track Record: Career in industrials and manufacturing; experience leading finance & operations with full P&L ownership; led acquisition integration at scaling company

Operator Profile: Combines hands-on industrial and manufacturing experience with an MBA from MIT Sloan

Role: To step in and lead day-to-day operations as a permanent owner-operator

Investment Criteria

Financials	\$500K – \$2M in annual profit
Geography	Northeast and Mid-Atlantic (from ME to VA); will relocate to run business
Industries	Niche Manufacturing, Specialty Products, Precision Fabrication
Structures	Owner Retirements, Founder Transitions

Certainty of Close

Committed Capital	Capitalized and prepared to move; financing is secured and structured to close without delays or contingencies
Skin in the Game	My own capital is on the line, ensuring complete alignment with your outcome and the long-term success of the business
Operational Readiness	Career spent in industrial businesses with hands-on P&L, M&A, and ops experience; ready to step in and run the business from day one
Efficiency	No committee approvals, no investment board delays; principal-led decision making with rapid turnaround on teasers, LOIs, and diligence